

BUREAU OF INTERNAL REVENUE
GROSS SALES COMPARISON REPORT

(INCLUDES EXEMPT AND NON-EXEMPT SALES FOR THE CALCULATION OF GROSS RECEIPTS TAX)

COMPARISON OF TOP THIRTEEN INDUSTRIES GROSS SALES Reported BY FISCAL YEAR													
INDUSTRY	FY 2019	FY 2020	FY2019 & FY 2020 Increase/Decrease	FY 2020	FY 2021	FY2020 & FY 2021 Increase/Decrease	FY 2021	FY 2022	FY2021 & FY 2022 Increase/Decrease	FY 2022	FY 2023	FY2022 & FY 2023 Increase/Decrease	CUMULATIVE
Administrative Services	\$ 159,093,928.39	\$ 148,850,080.95	-6%	\$ 148,850,080.95	\$ 144,293,840.15	-3%	\$ 144,293,840.15	\$ 94,681,615.18	-34%	\$ 94,681,615.18	\$ 100,805,218.04	6%	\$ 647,724,682.71
Business Services	\$ 283,347,635.91	\$ 328,275,868.39	16%	\$ 328,275,868.39	\$ 319,322,991.95	-3%	\$ 319,322,991.95	\$ 237,184,637.52	-26%	\$ 237,184,637.52	\$ 167,084,999.69	-30%	\$ 1,335,216,133.46
Construction	\$ 550,840,290.66	\$ 623,830,934.24	13%	\$ 623,830,934.24	\$ 399,661,594.74	-36%	\$ 399,661,594.74	\$ 409,870,950.75	3%	\$ 409,870,950.75	\$ 366,380,127.46	-11%	\$ 2,350,583,897.85
Finance	\$ 557,637,255.80	\$ 845,659,805.87	52%	\$ 845,659,805.87	\$ 1,115,894,839.39	32%	\$ 1,115,894,839.39	\$ 868,801,806.80	-22%	\$ 868,801,806.80	\$ 930,192,959.35	7%	\$ 4,318,166,667.21
Food Services	\$ 163,458,293.37	\$ 139,306,166.56	-15%	\$ 139,306,166.56	\$ 189,568,140.86	36%	\$ 189,568,140.86	\$ 274,158,016.49	45%	\$ 274,158,016.49	\$ 232,748,734.62	-15%	\$ 999,239,351.90
Medical and Health Services	\$ 126,424,746.01	\$ 120,836,944.38	-4%	\$ 120,836,944.38	\$ 160,903,127.18	33%	\$ 160,903,127.18	\$ 148,386,079.33	-8%	\$ 148,386,079.33	\$ 131,419,575.53	-11%	\$ 687,970,472.43
Information/Communication	\$ 73,120,277.85	\$ 76,602,689.16	5%	\$ 76,602,689.16	\$ 73,151,346.38	-5%	\$ 73,151,346.38	\$ 133,954,334.42	83%	\$ 133,954,334.42	\$ 138,247,346.72	3%	\$ 495,075,994.53
Manufacturing	\$ 330,966,121.12	\$ 380,468,476.09	15%	\$ 380,468,476.09	\$ 283,211,135.70	-26%	\$ 283,211,135.70	\$ 230,196,892.41	-19%	\$ 230,196,892.41	\$ 94,497,463.20	-59%	\$ 1,319,340,088.52
Real Estate	\$ 304,861,191.07	\$ 297,570,965.53	-2%	\$ 297,570,965.53	\$ 237,070,919.69	-20%	\$ 237,070,919.69	\$ 250,749,419.55	6%	\$ 250,749,419.55	\$ 208,371,013.12	-17%	\$ 1,296,623,508.96
Retail Trade	\$ 988,102,051.18	\$ 920,090,459.99	-7%	\$ 920,090,459.99	\$ 963,784,008.16	5%	\$ 963,784,008.16	\$ 1,083,230,833.67	12%	\$ 1,083,230,833.67	\$ 958,302,610.80	-12%	\$ 4,913,509,963.80
Tech Services	\$ 777,705,195.11	\$ 443,937,497.19	-43%	\$ 443,937,497.19	\$ 489,995,616.14	10%	\$ 489,995,616.14	\$ 777,867,499.79	59%	\$ 777,867,499.79	\$ 404,030,530.11	-48%	\$ 2,893,536,338.34
Transportation	\$ 124,178,152.18	\$ 90,146,637.95	-27%	\$ 90,146,637.95	\$ 94,191,797.30	4%	\$ 94,191,797.30	\$ 137,135,744.23	46%	\$ 137,135,744.23	\$ 180,838,827.55	32%	\$ 626,491,159.21
Wholesale Trade	\$ 85,811,595.08	\$ 83,692,437.08	-2%	\$ 83,692,437.08	\$ 90,618,672.38	8%	\$ 90,618,672.38	\$ 52,408,244.20	-42%	\$ 52,408,244.20	\$ 58,503,412.01	12%	\$ 371,034,360.75

INDUSTRY	DESCRIPTION
Administrative Services	Support services, call center, collections, travel arrangement, security, pest control, janitorial, landscaping, carpet, waste management
Business Services	Repair and maintenance, commercial and industrial machinery and equip, business professional labor political, any repair shop, parking lot, coin operated laundry, funeral services
Construction	Residential, nonresidential, heavy and civil, highway, concrete, steel, interior, contractors
Finance	Central banking, nondepository credit intermediation, real estate credit, mortgage brokers, securities, insurance, other financial investment activities
Food Services	Traveler accomodation, hotels, Food service and drinking, restaurants
Medical and Health Services	Physicians, Dentists, Chiropractors, Home Care Services, Child Care Services
Information/Communication	Publishing industries, video, broadcasting, telecom, all other telecomm, data hosting
Manufacturing	Food, dairy, beverage and tobacco, textile, wood, printing, petroleum, equipment, misc.
Real Estate	Lessors of residential and non residential, real estate offices, property managers, offices of appraisers, other activities related to real estate
Retail Trade	Motor vehicle and parts dealer, auto dealer, boat dealer. Stores: paint, hardware, lawn & garden, grocery, other speciality food, alcohol, health, pharmacy, beauty supplies, gas station, jewelry, book, hobby, pet, vending machine, clothing
Tech Services	Professional, scientific and tech services, legal services, accounting, payroll, scientific and tech consulting
Transportation	Air, water transport, deep sea freight, general freight trucking, mixed mode transit, rural bus transport, taxi, limo, school bus, sightseeing transport, navigational services
Wholesale Trade	Motor vehicle supplier, lumbar, commercial equipment, metal, hardware, jewelry, grocery, petroleum, florist, tobacco, wholesale trade, whole sale electronics